

Section 6 – FORMS

The following attachments are forms required to be completed and uploaded as part of your organization's bid:

Attachment A – Price Sheet: Complete the requested information to include Manufacturer/Supplier, Manufacturer's Price List Number and Publication Date, the URL link to access the Manufacturer's Price List and the Discount from Manufacturer's Price List bid for this solicitation

Attachment B – Ordering Instructions: Complete the requested contact information for customers to place orders and access Customer Service resources

Attachment C – Contract: Insert your organization's name and address, sign and date the contract page

Attachment D – Drug-Free Workplace: Complete and return this form to certify that your company maintains a Drug-Free Workplace program

Attachment E – Authorized Servicing Dealer List: List below any additional In-State servicing representatives, including mailing addresses, telephone numbers and e-mail contacts

Attachment F – Savings/Price Reductions: Bidder is required to furnish the percentage (%) savings in prices that would be paid by the customer without the benefit of a contract resulting from this bid

Attachment G – Liability Insurance: Insert your company's current Liability Insurance certificate here

Attachment B

ORDERING INSTRUCTIONS

CONTRACTOR: **Point Blank Body Armor, Inc.**

SPURS VENDOR NUMBER: **F74-2764044-001**

Bid/Contract Administration

Please identify the person who will be responsible for administering the Contract, and include an emergency contact phone number:

Name: **Hoyt Schmidt**

Street Address: **6753 Thomasville Rd, Suite 237 Tallahassee, FL 32312**

E-mail Address: hschmidt@pbsinc.com

Phone Number: **(850) 933-7171**

Fax Number: **(954) 414-8119**

Direct Orders

Please provide the following information about where Customers should direct orders. You must provide a regular mailing address. If equipped to receive purchase orders electronically, you may also provide an Internet address.

(See attached "Authorized Servicing Dealer List")

Attachment E

AUTHORIZED SERVICING DEALER LIST

BIDDER NAME: Point Blank Body Armor, Inc. (Updated 1/28/10)

<u>NAME</u>	<u>ADDRESS, PHONE # AND E-MAIL</u>
Safe Option Systems	3516 West Broward Blvd Fort Lauderdale, Florida 33312 Phone 954-581-1393 Fax 954-581-8597 Email: safeoptionssystems@att.net
National Law Enforcement Distributors	8238 S.R. 84 Davie, FL 33324 (W) 954-915-8226, (F) 954-915-8252 jeff@mynational.com
Lawmen's and Shooters' Supply, Inc.	7750 9 th St. S.W. Vero Beach, FL 32968 (W) 772-569-8700 lawmens@knightarmco.com
U.S. Surplus Sales	4536 North O.B.T. Orlando, FL 32804 (W) 407-292-8112, (F) 407-292-8103 steve@ussurplussales.com
DESIGNLAB- Orlando	Contact: Bill Hequembourg 4203 34th St Orlando, FL 32811 Store: (407) 649-2099 Cell: (863) 604-9099 Fax: (407) 649-1335 E-mail: designlabfl@aol.com
DESIGNLAB -- Tampa	Contact: Stan Reyzin / Bruce Weissman 3010 East Hillsborough Ave Tampa, FL 33610 Stan's Cell: (727) 542-0190 Bruce's Cell: (864) 979-8926 Store: (813) 234-2100 Fax: (813) 234-2110 Email: stan@designlabonline.com

DESIGNLAB -- W. Palm Beach

Contact: Robin Spina
900 S. Military Trail
West Palm Beach , FL 33415
Cell: (864) 313-3810
Store: (561) 640-5678
Fax: (561) 841-9234
Email: designlab@bellsouth.net

DESIGNLAB -- Northern Florida Sales

Contact: Bryant Frye
Gainesville, FL
Cell: (864) 607-3617
Email: bryant@designlabonline.com

Lou's Gun Shop

4151 Palm Ave. Hialeah, FL 33012
(W) 305-822-5362, (F) 305-822-9603
Lousguns33@hotmail.com

Azar's Uniforms

3839 North Monroe St.
Tallahassee, FL 32303
Phone 850-402-1133
Fax 850-514-8005
Sales rep Debra Gunn
debra@azarsuniforms.com

Tactical Products Group

1255 N.W. 17th Ave Suite 2
Delray Beach, Florida 33445
Phone 561-265-4066
Fax 561-265-4061
Email: info@tacprogroup.com

SRT Supply, Inc.

4450 60th Ave. North St. Pete, FL 33714
(W) 727-526-5451, (F) 727-527-6893
www.srtsupply.com, john@srtsupply.com

Attachment F

SAVINGS/PRICE REDUCTIONS

Bidder is required to furnish the percent (%) savings in prices offered in this bid compared to prices that would be paid by the purchaser without benefit of a contract resulting from this bid.

DATE: January 10, 2005

BID PRICES OFFERED AVERAGE 41% SAVINGS.

AUTHORIZED SIGNATURE: Darrell Peetz (Signature on file)

TELEPHONE NUMBER: (954) 630-0900

BIDDER NAME: Point Blank Body Armor, Inc.

PUR 7064 (04/02)

Florida State Contract
RETAIL PRICE LIST
2008

Effective March 1, 2008

41% Discount off of retail price



SAVING LIVES SINCE 1973

2102 SW 2nd Street • Pompano Beach, FL 33069
Nationwide: 800-413-5155 • www.pointblankarmor.com
Local: 954-630-0900 • Fax: 954-630-9225

CONCEALABLE BODY ARMOR

<u>Vision</u>		
NIJ Level	Vision	Agency
II	\$1,075.00	\$634.25
IIIA	\$1,195.00	\$705.05
Price includes, vest, carrier and soft trauma plate		

<u>Hi-Lite</u>				
NIJ Level	Hi-Lite	Agency	Legacy Pro	Agency
Level II	\$940.00	\$554.60	\$880.00	\$519.20
Level IIIA	\$1,040.00	\$613.60	\$980.00	\$578.20
Price includes, vest, carrier and soft trauma plate				

<u>C-Series</u>				
NIJ Level	GoldFlex	Agency	Classic	Agency
II	\$760.00	\$448.40	\$700.00	\$413.00
IIIA	\$860.00	\$507.40	\$820.00	\$483.80
Price includes, vest, carrier and soft trauma plate				

<u>C-Series Corrections</u>		
NIJ Level	Retail	Agency
IIA / Spike 3	\$1,300.00	\$767.00
II / Spike 2	\$1,400.00	\$826.00
II / Spike 3	\$1,700.00	\$1,003.00
IIIA / Spike 1	\$1,380.00	\$814.20
Spike 1	\$800.00	\$472.00
Spike 2	\$860.00	\$507.40
Spike 3	\$940.00	\$554.60
Price includes, vest, carrier and soft trauma plate		

ACCESSORIES FOR CONCEALABLE BODY ARMOR

CARRIERS & TACTICAL OUTERSHELLS, T-SHIRTS

Model	Retail	Agency
C-Series Carrier	\$100.00	\$59.00
HiLite Carrier	\$140.00	\$82.60
Vision Carrier	\$160.00	\$94.40
Quilted Carrier	\$180.00	\$106.20
SSBS Shoulder Straps	\$26.00	\$15.34
Model	Retail	Agency
R20D Side Opening	\$185.00	\$109.15
R20-DM	\$310.00	\$182.90
Firearms Instructor R20-D	\$185.00	\$109.15
Tailored Armor Carrier	\$180.00	\$106.20
Thorshield	\$100.00	\$59.00
Model	Retail	Agency
ArmorIce	\$107.00	\$63.13

CARRY BAGS

Model	Retail	Agency
Cordura Carry Case	\$182.00	\$107.38
Nylon Vest Carry Bag	\$64.00	\$37.76

TRAUMA/STAB SYSTEMS & HARD ARMOR PLATES

Model	Retail	Agency
5"x8" Steel Trauma Insert	\$27.00	\$15.93
5"x8" Soft Trauma Insert	\$37.00	\$21.83
5"x8" Blade Plate	\$63.00	\$37.17
5"x8" Spectra Trauma Insert	\$75.00	\$44.25
6"x8" Blade Plate	\$85.00	\$50.15
5"x8" Special Threat Plate	\$102.00	\$60.18
8"x10" Blade Plate	\$106.00	\$62.54
8"x10" Spectra Trauma Insert	\$96.00	\$56.64
8"x10" Soft Trauma Insert	\$64.00	\$37.76
8"x10" Steel Trauma Insert	\$43.00	\$25.37
8"x10" Special Threat Plate	\$142.00	\$83.78
10"x12" Blade Plate	\$160.00	\$94.40

Rapid Deployment Bags

Model	Retail	Agency
V1 with Level IIIA	\$1,290.00	\$761.10
V2 with Level IIIA	\$1,335.00	\$787.65
V3 with Level IIIA	\$1,434.00	\$846.06
V4 with Level IIIA	\$1,461.00	\$861.99
V5 with Level IIIA	\$1,489.00	\$878.51

TACTICAL BODY ARMOR

S.P.I.D.E.R. ESU		
MODEL	RETAIL	Agency
Classic	\$2,400	\$1,416
Gold	\$2,500	\$1,475
Hi-Lite	\$2,900	\$1,711

SWAT CERT Plus		
MODEL	RETAIL	Agency
Classic	\$2,400	\$1,416
Gold	\$2,500	\$1,475
Hi-Lite	\$2,860	\$1,687
LegPro	\$2,600	\$1,534
Vision	\$2,960	\$1,746

SWAT CERT		
MODEL	RETAIL	Agency
Classic	\$2,100	\$1,239
Gold	\$2,200	\$1,298
Hi-Lite	\$2,500	\$1,475
LegPro	\$2,350	\$1,387
Vision	\$2,600	\$1,534

ASSAULT ONE		
MODEL	RETAIL	Agency
Classic	\$1,140	\$673
Gold	\$1,200	\$708
Hi-Lite	\$1,540	\$909
LegPro	\$1,400	\$826
Vision	\$1,640	\$968

DRAGON FIRE		
MODEL	RETAIL	Agency
Classic	\$2,500	\$1,475
Gold	\$2,600	\$1,534
Hi-Lite	\$3,000	\$1,770
LegPro	\$2,800	\$1,652
Vision	\$3,100	\$1,829

LE Interceptor		
MODEL	RETAIL	Agency
Classic	\$2,300	\$1,357
Gold	\$2,350	\$1,387
Hi-Lite	\$2,750	\$1,623

NATO SWAT		
MODEL	RETAIL	Agency
Classic	\$1,300	\$767
Gold	\$1,400	\$826
Hi-Lite	\$1,600	\$944
LegPro	\$1,500	\$885
Vision	\$1,700	\$1,003

ACCESSORIES FOR TACTICAL BODY ARMOR

MODULAR POUCHES Molle compatible (M) or Snaps (S)			
BASIC POUCHES	RETAIL		Agency
Single Magazine Pouches	\$50.00		\$29.50
Double Magazine Pouches	\$60.00		\$35.40
Gas Mask Pouches	\$60.00		\$35.40
ECW Pouches (Taser, etc.)	\$60.00		\$35.40
Radio Pouch	\$50.00		\$29.50
Utility, Cuff, Chemical, NFDD	\$50.00		\$29.50
SET OF 5	\$275.00		\$162.25

HARD ARMOR PLATES 10 x 12 or 8 x 10			
MODEL	RETAIL		Agency
Level III Stand Alone	\$800.00	10x12	\$472.00
Level IV Stand Alone Std	\$600.00	10x12	\$354.00
Level IV Stand Alone Std	\$560.00	8x10	\$330.40
IC Level III/IV	\$460.00	10x12	\$271.40
Level IV Stand Alone LC	\$380.00	10x12	\$224.20

TACTICAL BODY ARMOR OPTIONS			
MODEL	RETAIL		Agency
Additional Tactical Carrier	\$460.00		\$271.40
Standard ID Patch w/ Purchase	N/C		N/C
Elbow Pads, 1 pair	\$42.00		\$24.78
Elbow Pads, 1 pair w/ Level IIIA	\$80.00		\$47.20
Custom ID Patch setup charge	\$160.00		\$94.40
Yoke/Collar/Throat Level IIIA	\$239.00		\$141.01
Collar Level IIIA	\$110.00		\$64.90
Thorshield Tactical	\$190.00		\$112.10
Nomex Outershell add	\$206.00		\$121.54
Mustang Floatation Collar	\$330.00		\$194.70
Standard ID without vest	\$32.00		\$18.88
Knee Pads 1 pair	\$50.00		\$29.50
Knee Pads 1 pair w/ Level IIIA	\$96.00		\$56.64
Biceps Level IIIA, 1 pair	\$280.00		\$165.20
Groin Level IIIA	\$228.00		\$134.52

BALLISTIC CHAPS		
MODEL	RETAIL	Agency
Classic	\$1,300.00	\$767.00
Hi-Lite	\$1,600.00	\$944.00
Vision	\$1,700.00	\$1,003.00

K-9 OPERATIONS VEST			
MODEL	RETAIL		Agency
K-9 vest w/ Level II	\$1,020.00		\$601.80
K-9 vest w/ SP6-2 IIA /Spike 3	\$1,450.00		\$855.50
K-9 vest w/ Level IIIA	\$1,150.00		\$678.50
K-9 Search & Rescue Boots	\$500.00		\$295.00

MISCELLANEOUS ACCESSORIES			
MODEL	RETAIL		Agency
Cordura Carry Case	\$195.00		\$115.05
Nylon Vest Carry Bag	\$64.00		\$37.76

Breaching Blankets (with removable handles)			
NIJ Level IIIA	SIZE	RETAIL	Agency
	32" x 72"	\$3,510.00	\$2,070.90
	36" x 72"	\$4,045.00	\$2,386.55
	48" x 72"	\$5,550.00	\$3,274.50

TACTICAL ACCESSORIES

SHIELDS				
MODEL	SIZE	Level	RETAIL	Agency
Diamond Light Shield	20" x 34"	IIIA	\$2,250.00	\$1,327.50
Diamond Light Shield	24" x 36"	IIIA	\$2,450.00	\$1,445.50
Diamond Light Shield w/ Light Kit	20" x 34"	IIIA	\$2,760.00	\$1,628.40
Diamond Light Shield w/ Light Kit	24" x 36"	IIIA	\$2,960.00	\$1,746.40
Helmet w/ Standard Suspension	PASGT	IIIA	\$510.00	\$300.90
Foam Suspension			\$120.00	\$70.80
Helmet w/ Enhanced Suspension	MICH	IIIA	\$600.00	\$354.00

CORRECTIONS BODY ARMOR				
			RETAIL	Agency
Spider ESU	II / Spike 3		\$4,860.00	\$2,867.40
Spider ESU	IIIA / Spike 1		\$3,980.00	\$2,348.20
SWAT Cert Plus	II / Spike 3		\$4,800.00	\$2,832.00
SWAT Cert Plus	IIIA / Spike 1		\$3,940.00	\$2,324.60
NATO SWAT	II / Spike 3		\$2,650.00	\$1,563.50
NATO SWAT	IIIA / Spike 1		\$2,180.00	\$1,286.20
VA Corrections	II / Spike 3		\$4,580.00	\$2,702.20
	IIIA / Spike 1		\$3,750.00	\$2,212.50
Concealable C-Series	IIA / Spike 3		\$1,240.00	\$731.60
Concealable C-Series	II / Spike 2		\$1,390.00	\$820.10
Concealable C-Series	II / Spike 3		\$1,640.00	\$967.60
Concealable C-Series	IIIA / Spike 1		\$1,300.00	\$767.00
Concealable C-Series	Spike 1		\$720.00	\$424.80
Concealable C-Series	Spike 2		\$800.00	\$472.00
Concealable C-Series	Spike 3		\$880.00	\$519.20

POINT BLANK ARMOR INC.

2009 price list for NIJ 0101.06 armor

Agency Discount 46% off Retail

Vision armor series

* Price includes two carriers, soft trauma plate, and THORSHIELD electroshock protection

<u>Model</u>	<u>Level</u>	<u>Retail price</u>	<u>Agency Price</u>
AIIA-1	IIA	\$1,000.00	\$540.00
AII-1	II	\$1,225.00	\$661.50
AIIIA	IIIA	\$1,350.00	\$729.00

HI-Lite armor series

* Price includes two carriers, and a soft trauma plate

<u>Model</u>	<u>Level</u>	<u>Retail Price</u>	<u>Agency Price</u>
BIIA	IIA	\$880.00	\$475.20
BII	II	\$1,020.00	\$550.80
BIIIA	IIIA	\$1,260.00	\$680.40
KXPIIIA	IIIA	\$1,100.00	\$594.00

C- Series Armor

* Price includes two carriers, and a soft trauma plate

<u>Model</u>	<u>Level</u>	<u>Retail Price</u>	<u>Agency Price</u>
CIIA-1	IIA	\$560.00	\$302.40
CII-1	II	\$610.00	\$329.40
CIIIA	IIIA	\$720.00	\$388.80

Accessories for Concealable Armor**Retail price****Agency Price**

Thorshield added to one carrier	\$100.00	\$54.00
Polycotton carrier (C series)	\$100.00	\$54.00
HI-Lite Carrier	\$140.00	\$75.60
Vision Carrier w Thorshield	\$180.00	\$97.20
Quilted Carrier	\$180.00	\$97.20
SSBS Straps	\$26.00	\$14.04
R20-D	\$185.00	\$99.90
R20-D Firearms Inst.	\$185.00	\$99.90
R20-D w/ Molle	\$195.00	\$105.30
R20-D w/ Plate Pocket	\$230.00	\$124.20
Tailored Armor Carrier (TAC)	\$185.00	\$99.90